



2025 Credit Update

Agenda

> GROUP
HIGHLIGHTS

> COMMERCIAL
RESULTS

> FINANCIAL
RESULTS

> FUNDING PLAN,
RATING &
SUSTAINABILITY

Our Heritage: 25 Years of Mobility Experience

LEASYS

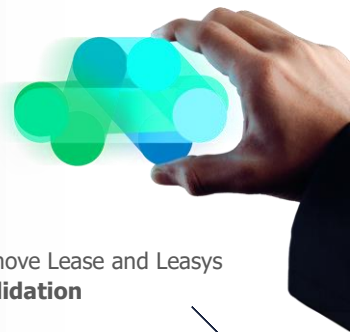
FREE2
MOVE
LEASE

FREE2
MOVE
LEASE

LEASYS

STELLANTIS

Free2move
Lease



Leasys **birth**

2001

Free2move Lease **birth**

2017

Free2move Lease and Leasys
as Stellantis brand

2021

Free2move Lease and Leasys
consolidation

2023

LEASYS
The New Mobility Choice

The Path to the “new” Leasys: Re-organizational Highlights

Crédit Agricole Personal Finance & Mobility (CAPFM) and Stellantis announced a significant transformation of the 50 / 50 **joint-venture FCA Bank Group** (now CA Auto Bank)

2021 December 17th

CAPFM and Stellantis entered into binding agreements concerning the purchase by CAPFM of Stellantis' **50% shareholding in FCA Bank** (now CA Auto Bank) **and Drivalia** by the first half of 2023

FCA Bank (now CA Auto Bank) announced that **100%** of its interests in **Leasys Group⁽¹⁾** was to be **transferred to** a newly created leasing joint-venture equally owned by **CAPFM and Stellantis**

2022 April 1st

The **sale** of Leasys Group by FCA Bank (now CA Auto Bank) to a newly created joint venture **became effective**

2022 December 21st

Stellantis and CAPFM **entered into the new JVA**

2023 April 3rd

Group Corporate Structure

April 2023

STELLANTIS



Free2move
Lease

LEASYS

OPPORTUNITY

Three JVs with different banking shareholders on the same business line

LEASYS
The New Mobility Choice

Today

STELLANTIS



50%

50%

LEASYS
The New Mobility Choice

OUR MISSION

To be a leading mobility provider, fostering innovative solutions, designed around the customer for a best in-class experience.

Group Holding Structure

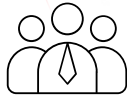


Leasys in a Nutshell – Who we are, what we do, how we do it

**LONG & MEDIUM TERM
RENTAL**
Solutions Provider

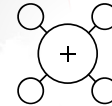


SPECIALIZED ON B2B
With a full array of product
and services to serve all customers



MULTIBRAND

With a preferred partnership on Stellantis Brand



MULTICHANNEL

Direct, Stellantis
Network & Independent



DIGITALIZED

For a seamless mobility experience

Our Footprint

11

Countries

- > AUSTRIA
- > BELGIUM
- > FRANCE
- > GERMANY
- > ITALY
- > LUXEMBURG
- > NETHERLANDS
- > POLAND
- > PORTUGAL
- > SPAIN
- > UK



A firm commitment to serve Stellantis...



Leasys serves Stellantis'
brands in the B2B
market, offering **long term
rental and mobility
innovative products**

Thanks to the synergies with
Stellantis Group, **Leasys can
guarantee the best conditions
on the market** combined
with tailor made services

**Leasys' product portfolio
is enriched by different cutting-edge
solutions** to promote **electrified
and sustainable** mobility solutions



...coupled with a long lasting relationship with Credit Agricole

The Joint Venture Agreement ("JVA")



Crédit Agricole S.A. and Stellantis 20+ years relationship

- Continuous financial support provided by the Crédit Agricole Group to any of the Leasys' entities, under a **Funding Agreement** regulated by the JVA.
- The residual duration of the **new JVA** is **6 years** (i.e. 30 April 2032, JVA End Date) and shall be automatically renewed for 3-year periods unless either shareholder decides against any such renewal.

Crédit Agricole S.A. funding support

Funding support by Crédit Agricole Group is:

- Priced at market terms (on arm's length basis).
- Sized to fulfill the needs of the company.
- Provided across all Leasys Group geographies.

Notwithstanding
the Crédit Agricole support



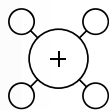
Leasys pursues a strategy of funding diversification
aimed at strengthening its liquidity position

In 2025 the Group showed signs of resilience and Growth, despite the challenges posed by Market headwinds



912 K

Global Fleet



297 K

New Contracts



20%

Penetration on
STLA B2B Sales



€ 12.7 B

Total
Earning Assets



+28%

Net Promoter
Score (NPS)

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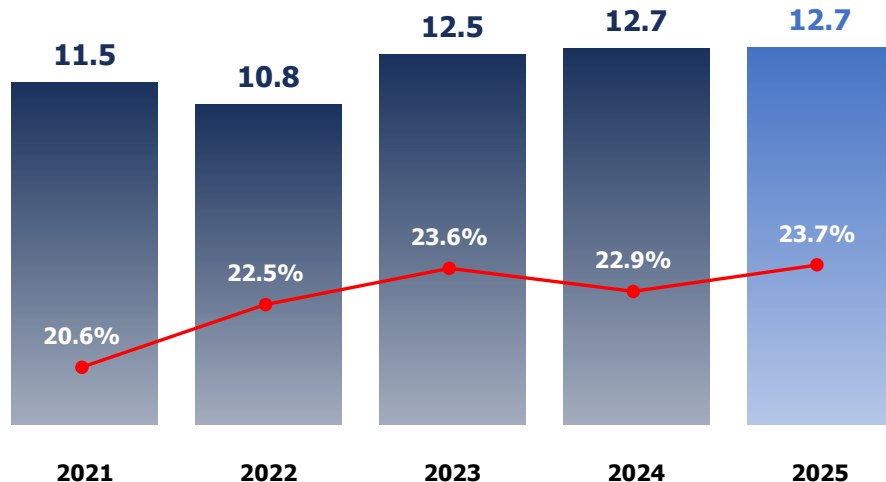
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2025 essentially flat in terms of registrations, weak recovery

Still behind Pre-pandemic levels, with Leasys increasing their Market weights



Key

 **TOTAL MARKET**
(Figures in # - M uts)

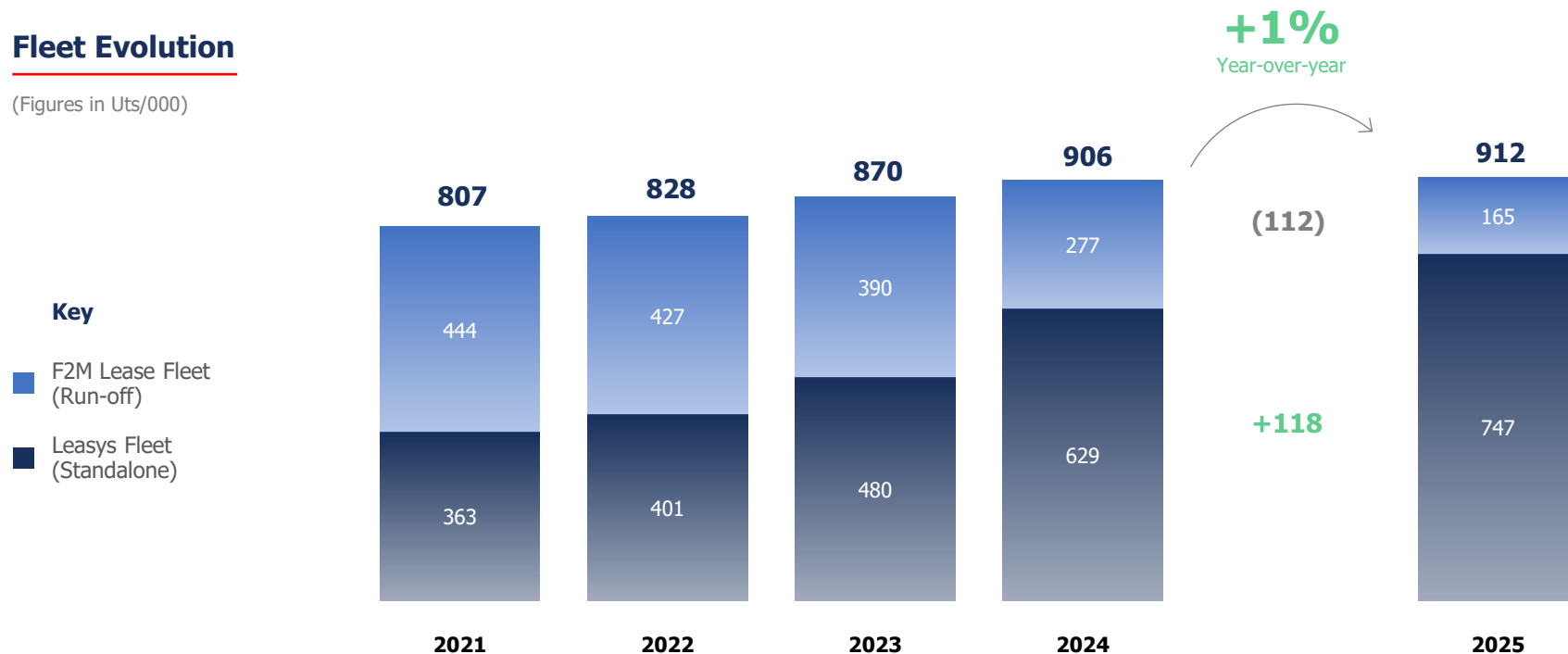
 **MARKET SHARE LTR**
(Figures in %)

Leasys Fleet still on a growth phase (+20% YoY)

as the former F2M Lease portfolio approaches the end of the Run-off

Fleet Evolution

(Figures in Uts/000)

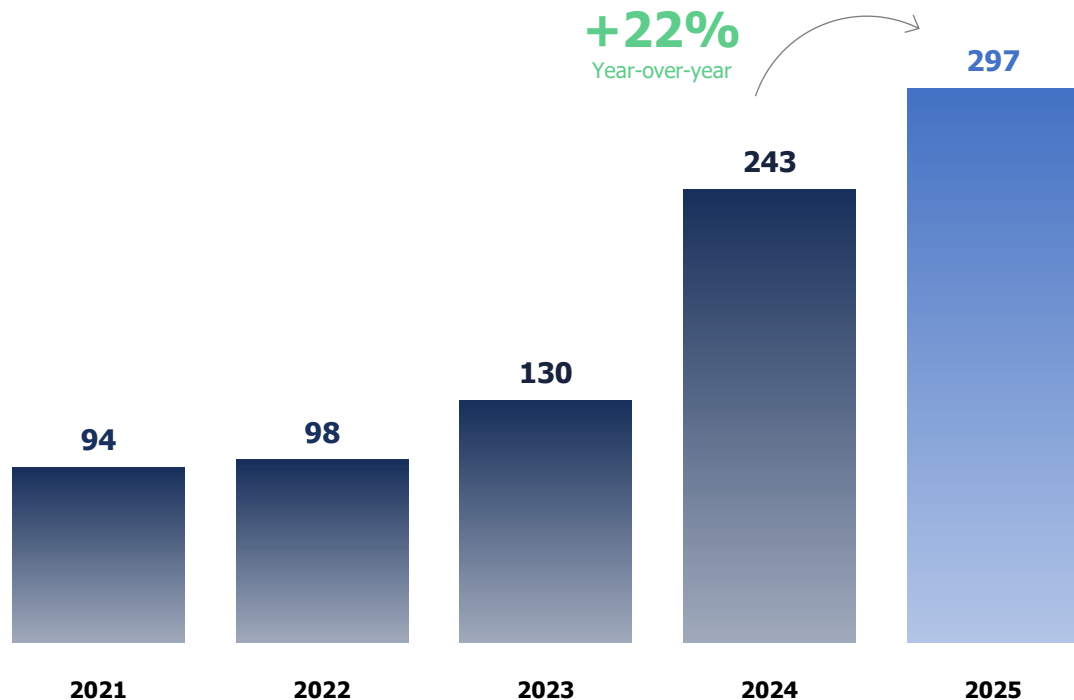


Positive commercial results in 2025

confirming the successful efforts of the consolidation process and Go to Market Strategy

Contracts Intake

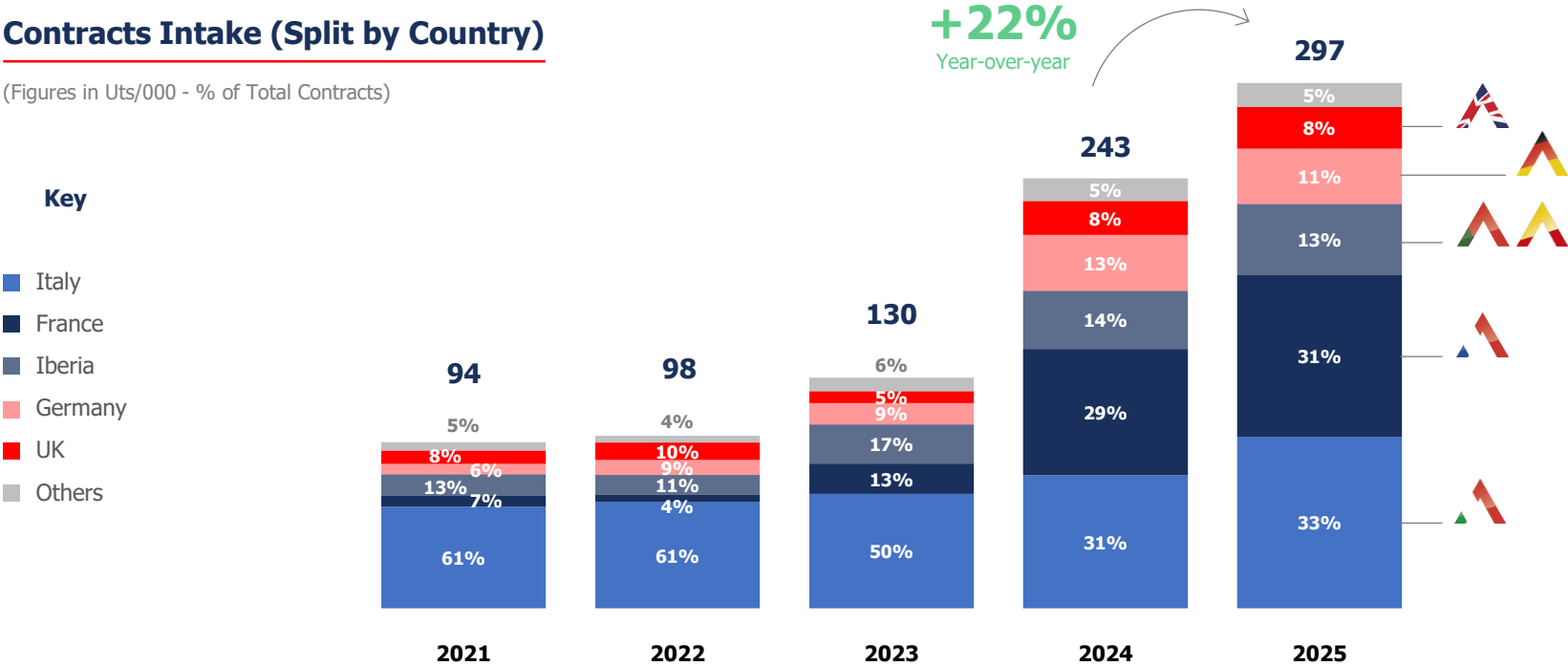
(Figures in Uts/000)



Commercial intake more uniformly distributed across the Perimeter, with France equalling Italy and sustained growth across other key geographies

Contracts Intake (Split by Country)

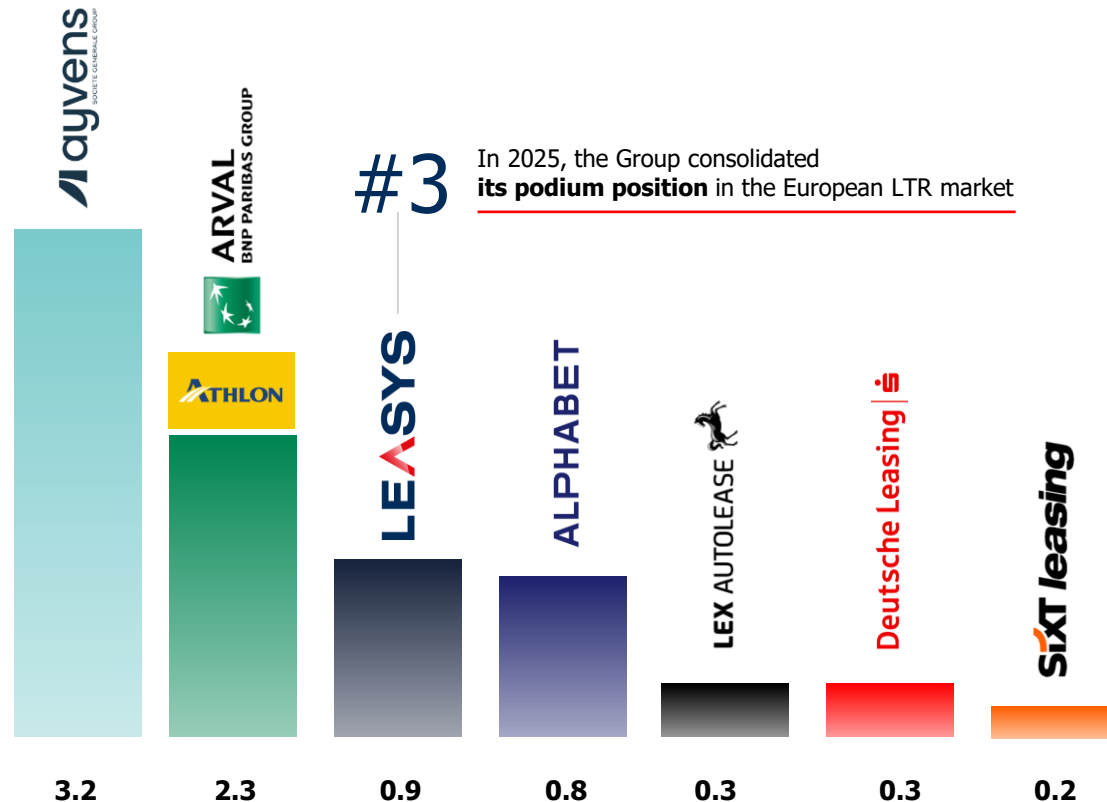
(Figures in Uts/000 - % of Total Contracts)



Our Positioning in the European Long Term Rental Market

EU Total Fleet

(Figures in M - uts)



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Our 5 Pillars Financial Strategy to achieve sustainable growth

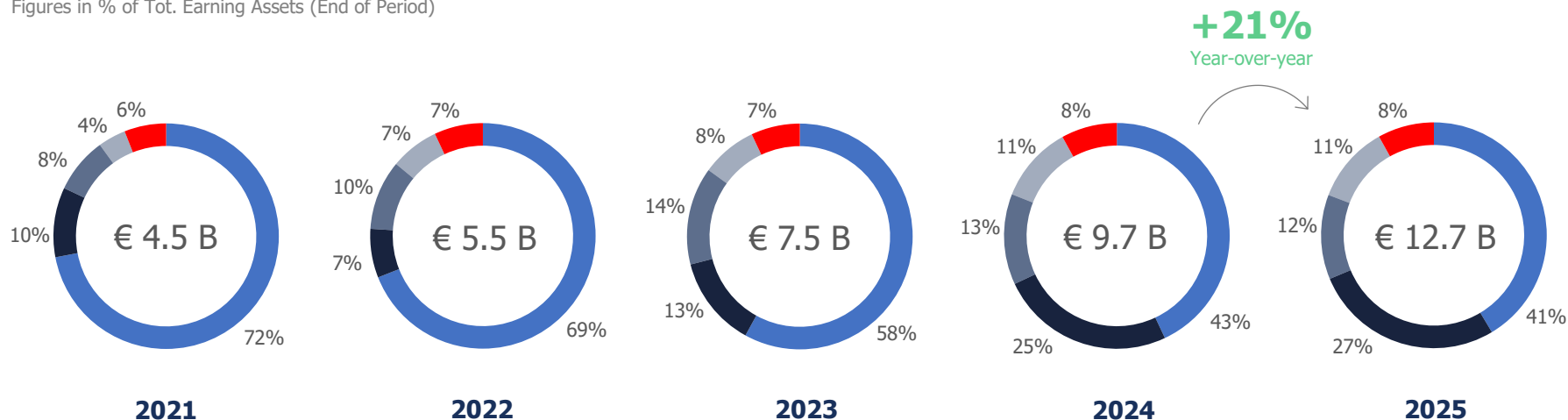


Earning Assets evolution shows the growth across our key geographies

Earning Assets (Split by Country)

Figures in % of Tot. Earning Assets (End of Period)

Key ■ Italy ■ France + Benelux ■ Iberia ■ Germany + Austria ■ Other (UK + Poland)

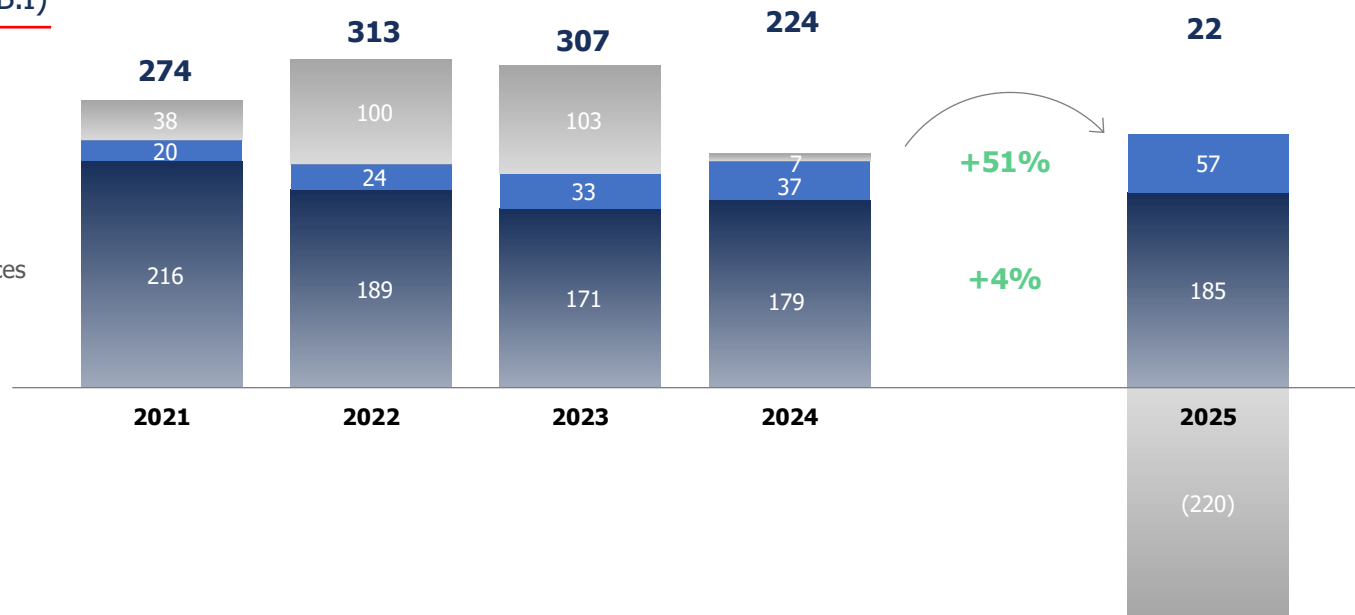
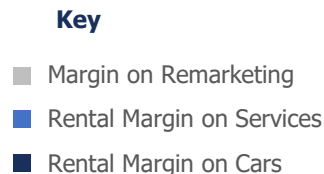


Note: Earning Assets = Vehicles + Receivables from Customers + Inventory

Financial strategy centered on growth of organic Margins, to mitigate the impact of Used Car Market normalization and restore organic profitability in the medium term

Rental Margin (N.B.I)

(Figures in EUR / 000)



Virtuous commitment to fiscal discipline & operational efficiency remain a pillar of the company

Headcount evolution

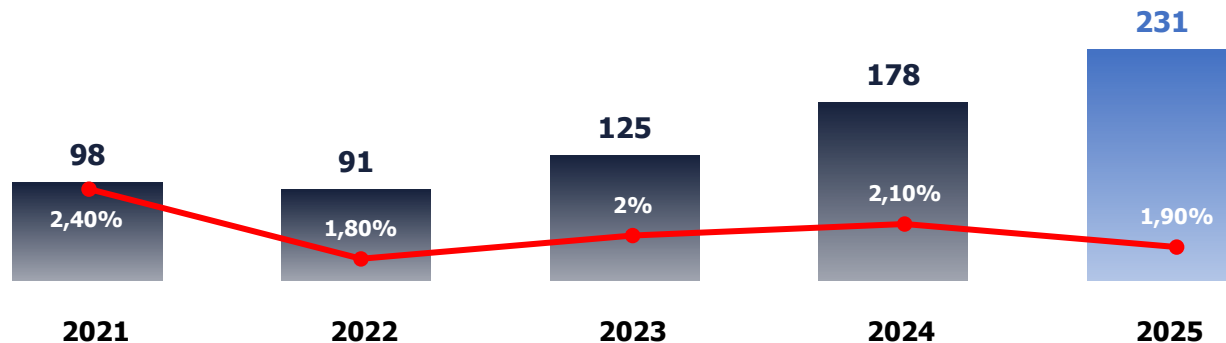
(Figures in FTEs - uts)

915 589 1,311 1,380 1,502

OPEX

(Figures in €/000)

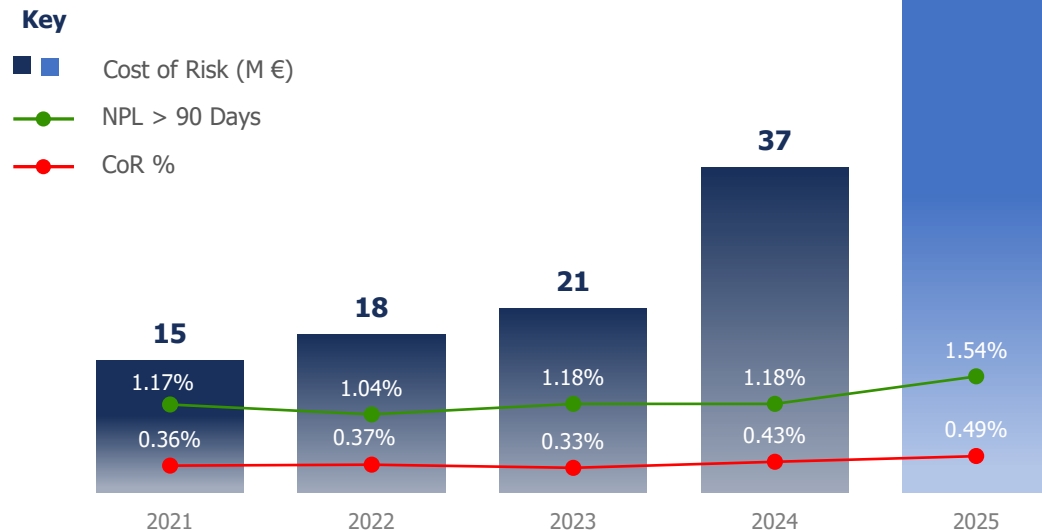
(% - of Avg. Assets)



Credit Overview indicate a slight increase of CoR

in line with the evolution of the assets and within the Risk Appetite models despite a complex Macro scenario

Cost of Risk overview



Key Highlights

- > **Cost of Risk under control**, remaining below 0.5% and in the risk appetite area.
- > Difficult macroeconomic environment affecting and natural portfolio ageing **reflected in the NPL rate**.
 - a) Credit rules and acceptance tools reviewed to ensure **good new business quality**.
 - b) Collection focus and process constant fine tuning **to maximize the cash-in**.
 - c) **Good coverage of credit risk exposure**, including both installments and other charges (*extra mileages, early termination fees, etc.*)

Consolidated Results & Main Rationales

	2021	2022	2023	2024	2025
AVG. Assets (B €)	4,172	4,931	6,219	8,612	11,937
Margin on Lease + Services (M €)	236	213	204	217	242
Margin on Remarketing (M €)	38	100	103	7	(220)
Rental Margin (M €)	274	313	307	224	22
OPEX (M €)	(98)	(91)	(125)	(178)	(231)
Cost of Risk (M €)	(15)	(18)	(21)	(37)	(58)
Operating Result (M €)	161	204	161	9	(267)
Margin on Leases & Services (% / AVG. Assets)	5,7%	4,3%	3,3%	2,5%	2%
Margin on Remarketing (% / AVG. Assets)	0,9%	2,0%	1,7%	0,1%	(1,8%)
Rental Margin (% / AVG. Assets)	6,6%	6,3%	4,9%	2,6%	0,2%
Opex Ratio (% / AVG. Assets)	(2,3%)	(1,8%)	(2,0%)	(2,1%)	(1,9%)
Return on Assets (Op. Result/AVG. Assets - %)	3,9%	4,1%	2,6%	0,1%	(2,2%)

Key Highlights

- > **Significant growth in terms of Assets**, related to the on-going consolidation of the former F2M Lease portfolio, to be finalized by H2 '26
- > **Priority is to leverage the Margin on Services** on Margin on Services, **to restore organic profitability** in a context of "normalized" Used Car Sales Market
- > Maintain a **disciplined approach** on OPEX efficiency while continuing **to spur innovation and digitalization** of key processes

Levers to achieve Our Ambitions



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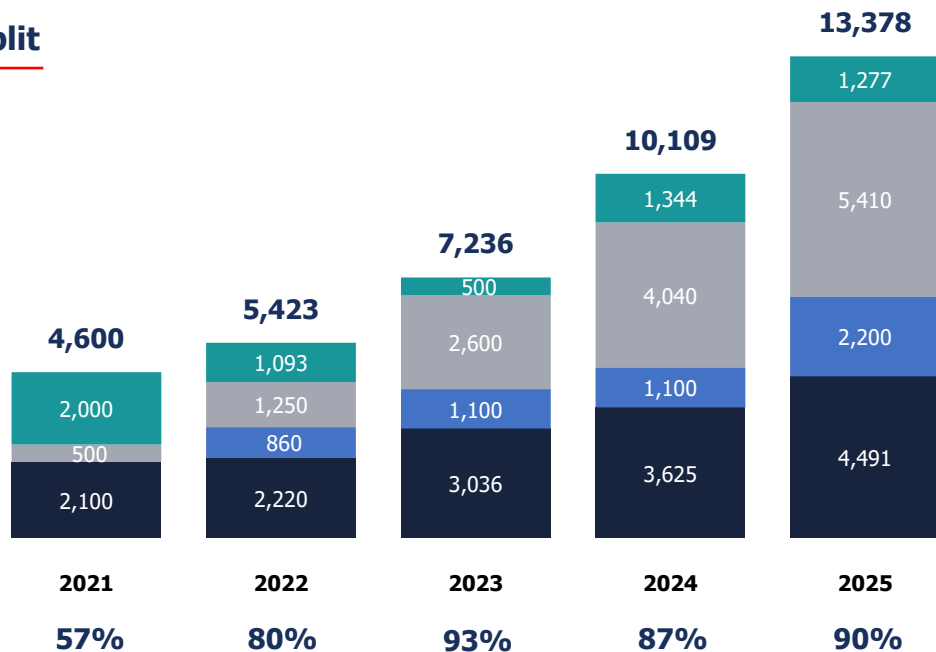
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Pursuit of an active Diversification strategy of our Funding Sources

Funding Sources Split

(Figures in M €)



Key Highlights

- > **Funding Requirements grew by € 3 billion year over year**
- > **Crédit Agricole Group** to continue **supporting the business**, but Leasys consistently working on diversification
- > **€ 6.2 billion of new funding raised over 2025 (excluding Crédit Agricole)**
- > **Securitisation funding doubled year over year** including inaugural French private ABS deal closed in May 2025

Sound Financial Management certified by our Rating

FitchRatings

**LONG-TERM
(STABLE OUTLOOK) CONFIRMED**
AS OF JULY '26 REPORT

A-

"Leasys Italia S.p.A.'s ratings reflect Fitch Ratings' view of a very high probability of support from Credit Agricole Personal Finance and Mobility (CAPFM; AA-/Stable), and ultimately from CAPFM's owner Credit Agricole (CA; AA-/Stable/a+). The Stable Outlook mirrors the Outlooks on CAPFM and CA."

*"No Sovereign Constraint: Leasys' ratings are not constrained at the level of Italy's sovereign rating (**BBB**/Stable), because Leasys is not a regulated financial institution and also because it has no direct exposure to Italian sovereign risk."*

"Leasys is a 50:50 joint venture between CA and Stellantis. Our assessment of its management and strategy reflects the depth and expertise of its leadership team in automotive leasing, its sound corporate governance and risk framework, its clearly defined fleet growth strategy, and its strong record in fleet deployment"

"Leasys's modest profitability also reflects the low credit risk of its portfolio (cost of risk of 0.5% at end-2025) and its role in promoting Stellantis' car sales. We expect profitability to remain subdued due to the ongoing decline in second-hand car prices, especially in the EV segment."

A new comprehensive six pillars ESG Strategy



On track to achieve our 2026 goal

- › **ESG & Sustainability Strategy** targets are developed in alignment with the ambitious goals of its two shareholders, **Stellantis** and **Crédit Agricole**.
- › Leasys has published its first **Corporate Sustainability Report**, providing a detailed overview of its 2024 sustainability performance, in line with the EU Directive 2464/2022 on **CSRD** (Corporate Sustainability Reporting Directive).

2025 RESULT



+45%

BEV CONTRACTS
VS 2024



2030 AMBITION



(15-25)%

AVG CO2 OF FLEET REDUCTION
vs 2021

Note: Achievement of Sustainable mobility goals is related to 2 key enablers: a) stability of the regulatory context; b) commitment of all involved Stakeholders (both from public and private sector) to promote electrification, through dedicated policy actions (e.g. deployment of incentive schemes) and investments (e.g. in the capillarity enhancement of charging infrastructure network).